Invitation

Thank you for your interest in the 91st Annual Pennsylvania GOSH Conference.

The Governor's Occupational Safety & Health Conference has been Pennsylvania's premier safety and health event for nine decades. This annual conference - where education, innovation, best practices, new products and services come together - has drawn tens of thousands of safety professionals since its inception. The conference has experienced exceptional growth in recent years, and continues to bring new options to safety professionals and vendors.

More than 1,100 safety professionals attend each year to take advantage of educational sessions, learning innovative, behavior-based safety practices to improve workplace safety culture.

Over 80 vendors and consultants are available to educate attendees on best practices and safety product improvements.

The Advisory Committee Members of the Governor's Occupational Safety & Health Conference look forward to seeing you in October.

The specific workshop agenda will soon be available.

Registration is open at www.pasafetyconference.com.
Most people have the same attitude about safety that Charlie Morecraft had for a decade and a half while working at a refinery.

Having been critically injured in an explosion that burned over 45% of his body, Charlie Morecraft conveys in the most penetrating way, the lesson he so painfully learned. Seldom, are people confronted by the real consequences of an abuse in safety practices. Anyone who hears Charlie’s story will be deeply moved and motivated to never again take safety for granted. Charlie’s emphasis is on the significance of attitude and personal responsibility.

The objectives of Charlie's keynote address are
(1) To facilitate insight into everyone’s own safety practices and attitudes;
(2) To be a “wake-up call” that shakes people out of complacency and taking responsibilities for granted;
(3) To make people become more responsible for their own safety on the job, at home, at play, at travel, everywhere. This continues to result in people handling all aspects of their lives with a greater awareness and appreciation of safety. Some examples are; wearing prescribed safety equipment on the job, following safety procedures at work and at home, wearing seat belts in moving vehicles, etc.

Charlie's message alters people's attitudes toward safety. Their actions and behavior go from being thoughtless, lackadasical and routine to “safety first & always.” Their consciousness is raised to a new level.

In 1980, Charles T. Morecraft was an employee of Exxon Corporation. He was a good employee both in the eyes of his union and in the eyes of his management, but otherwise he was unremarkable. He was just like hundreds of thousands of other blue-collar workers. He never considered himself exceptional. He was “just one of the boys”.

Charlie had more than 15 years experience on the job, and he knew it well. He knew all the rules. He knew all the safety regulations . . . and he knew all the shortcuts around them too. Yes, Charlie was just like all the other seasoned workers at the refinery; he was certain that nothing could go wrong when he was in control. And he was right ….. Except for this one time . . .

His primary messages are “Safety is about going home at the end of the day, kissing your wife and hugging your kids”, and “We are each responsible for our own safety”. They aren’t new messages, but Charlie gives us a powerful new way of looking at them.

The Heroin and Opioid Epidemic: Awareness, Impact and Safety Solutions

Kenneth J. Martz, PsyD MBA, Special Assistant to the Secretary, Department of Drug and Alcohol Programs

While the opioid epidemic has focused on the number of individuals dying, approximately 2/3 of those with SUD are in actively in the workforce. This session will review identification, management and safety planning for SUD prevention and intervention. Applications will be drawn to impact issues such as workers compensation, productivity, and related issues.

Kenneth J. Martz, PsyD. CAS. is a licensed psychologist and the Special Assistant to the Secretary for the Department of Drug and Alcohol Programs in the Commonwealth of Pennsylvania. He has worked in treatment and management of special populations including criminal justice clients in community corrections and in prison settings for the past 20 years. Dr. Martz has also worked in a variety of settings including outpatient, residential and therapeutic communities providing treatment of addictions including gambling.

Dr. Martz has a Master’s degree in Clinical Psychology from Loyola College, a Master’s of Business Administration from Argosy University, and a Doctorate in Clinical Psychology from the American School of Professional Psychology. He holds each of the 3 national certifications in gambling treatment. He has a number of publications and international presentations in the addictions treatment field.
Astronaut Mike Mullane delivers a powerful message on the individual’s role in keeping themselves and their team safe in hazardous environments. Mullane introduces this subject with a recount of his own near-death experience in a fighter jet, when he failed to speak up about an unsafe situation.

Colonel Mullane was born September 10, 1945 in Wichita Falls, Texas but spent much of his youth in Albuquerque, New Mexico, where he currently resides. Upon his graduation from West Point in 1967, he was commissioned in the United States Air Force. As a Weapon Systems Operator aboard RF-4C Phantom aircraft, he completed 134 combat missions in Vietnam. He holds a Master’s of Science Degree in Aeronautical Engineering from the Air Force Institute of Technology and is also a graduate of the Air Force Flight Test Engineer School at Edwards Air Force Base, California.

Mullane was selected as a Mission Specialist in 1978 in the first group of Space Shuttle Astronauts. He completed three space missions aboard the Shuttles Discovery (STS-41D) and Atlantis (STS-27 & 36) before retiring from NASA and the Air Force in 1990.

Mullane has been inducted into the International Space Hall of Fame and is the recipient of many awards, including the Air Force Distinguished Flying Cross, Legion of Merit and the NASA Space Flight Medal. Mullane has held a lifelong passion for mountain climbing. Since age 60 he has summited Africa’s highest peak, Mt. Kilimanjaro; the glaciated peak of Mt. Rainier; and thirty-three of Colorado’s highest peaks. Mullane has also served as a host for Inside Space, a nationally syndicated cable television program of the USA Network. His wonderfully entertaining presentations of Stories From Space have been solicited by organizations of all kinds - from Fortune 500 companies to professional associations; from societies to schools and universities.
FEE (Mark one)

<table>
<thead>
<tr>
<th>On or Before September 30, 2017</th>
<th>Beginning October 1, 2017</th>
</tr>
</thead>
<tbody>
<tr>
<td>Full conference</td>
<td>$250</td>
</tr>
<tr>
<td>Monday only</td>
<td>$150</td>
</tr>
<tr>
<td>Tuesday only</td>
<td>$150</td>
</tr>
<tr>
<td>Full time student</td>
<td>$95</td>
</tr>
</tbody>
</table>

- Registration includes attendance at all workshops and sessions, lunch Monday and Tuesday, the reception Monday evening and unlimited access to the exhibit hall.
- The registration fee is non-refundable.
- Registrant substitution will be permitted.
- Visa, MasterCard and Discover are accepted via the GOSH website at www.pasafetyconference.com.
- Registration payments can also be made by check, payable to Governor’s Occupational Safety and Health Conference, and sent with this registration form or a copy of your invoice from the online registration.

WALK-IN REGISTRATION
Walk-in registrations will not be accepted without payment. So we can make proper accommodations, we request that you preregister for the conference.

LODGING
Hotel reservations for the Hershey Lodge can be made online at www.pasafetyconference.com. Hotel reservations can also be made by calling 855-729-3108. Ask for the Governor’s Occupational Safety & Health Conference room block, October 29 - 31, 2017. The conference rate for a single or double room is $179, plus 11% tax. Reservations must be booked no later than September 29, 2017.

Hershey Lodge & Convention Center
West Chocolate Avenue & University Drive
325 University Drive, Hershey, PA 17033
717-533-3311 (direct line to lodge)

DIRECTIONS
http://www.hersheylodge.com/contact.php

QUESTIONS/SPECIAL ACCOMMODATIONS
If you require an accommodation due to a disability, have a special dietary need, or have any questions, please call 717.441.6043.

Register online or mail your check or money order, payable to the Governor’s Occupational Safety & Health Conference, and this completed form by October 13, 2017, to:

Governor’s Occupational Safety & Health Conference
908 N. 2nd Street
Harrisburg, PA 17102
Sponsorship Information

To be a sponsor of the 2017 Governor’s Occupational Safety and Health Conference, either register online at www.pasafetyconference.com, or send this form along with a high resolution ad and logo file to Jennifer Summers by September 22, 2017. Ads received after September 22 may not be included in the Program Book based on printing deadlines.

QUESTIONS: 717.441.6043 | jennifer@wannerassoc.com | 908 N. 2nd Street, Harrisburg PA 17102

SPONSOR OPTIONS

Wireless Internet Sponsor ............................................$5,000

Be the most visible and popular sponsor! Sponsor WiFi for conference attendees. When attendees access the internet the first page they see will be the url you designate.

• One 8’ x 10’ exhibit booth
• Eight admissions to the 2017 Governor’s Occupational Safety and Health Conference
• Full page, full color (7.5” l x 4.5” w) advertisement inside the front cover of the onsite Program Book
• Public announcements at the conference of your WiFi Sponsorship and support of workplace safety.
• Recognition throughout the conference by a publicly placed placard identifying your organization as the WiFi Sponsor.

Gold Sponsor .............................................................$3,500

• Ten admissions to the 2017 Governor’s Occupational Safety and Health Conference
• A full page (7.5” l x 4.5” w) color advertisement in the onsite Program Book
• Public announcement at the conference of your Gold Sponsorship and support of workplace safety.
• Recognition throughout the conference by a publicly placed placard identifying Gold Sponsors.

Silver Sponsor ............................................................$1,250

• Three admissions to the 2017 Governor’s Occupational Safety and Health Conference
• A full page (7.5” l x 4.5” w) color advertisement in the onsite Program Book
• Public announcement at the conference of your Silver Sponsorship and support of workplace safety.
• Recognition throughout the conference by a publicly placed placard identifying Silver Sponsors.

Bronze Sponsor ..........................................................$700

• Two admissions to the 2017 Governor’s Occupational Safety and Health Conference
• A half page (3.75” l x 4.5” w) color advertisement in the onsite Program Book
• Public announcement at the conference of your Bronze Sponsorship and support of workplace safety.
• Recognition throughout the conference by a publicly placed placard identifying Bronze Sponsors.

Honorary Sponsor .........................................................$350

• One admission to the 2017 Governor’s Occupational Safety and Health Conference
• Recognition in the onsite Program Book

SPONSOR REGISTRATIONS

Provide all the information requested below, or to pay by credit card visit www.pasafetyconference.com.

PLEASE PRINT CLEARLY

Organization ___________________________________________
Contact Name __________________________________________
Address ______________________________________________
City, State, Zip __________________________________________
Phone __________________________________________________
Fax ______________________________________________________
E-mail __________________________________________________

Yes! I want to support the Governor’s Occupational Safety and Health Conference.
Select one

☑ $5,000 Wireless Internet Sponsor
☑ $3,500 Gold Sponsor
☑ $1,250 Silver Sponsor
☑ $ 700 Bronze Sponsor
☑ $ 350 Honorary Sponsor

Attendee names must be provided at time of registration. List names as sponsorship package permits.

1. Name _____________________________________________
2. Name _____________________________________________
3. Name _____________________________________________
4. Name _____________________________________________
5. Name _____________________________________________
6. Name _____________________________________________
7. Name _____________________________________________
8. Name _____________________________________________
9. Name _____________________________________________
10. Name _____________________________________________

Emergency contact name _________________________________
Emergency contact phone _________________________________
Attendees refer to the Program Book frequently. Place your company information at their fingertips in the 2017 Conference Program Book. Send this form along with a high resolution file (.jpg or .pdf with fonts embedded) to Jennifer Summers by September 22, 2017. Ads received after September 22 may not be included in the Program Book based on printing deadlines.

Register online at www.pasafetyconference.com, or send this form, advertisement, and check payable to Governor’s Occupational Safety and Health Conference to:
908 N. 2nd Street | Harrisburg, PA 17102 | jennifer@wannerassoc.com | Questions? 717.441.6043.

**Select size**
- Double Truck (two full page spread, color) .................. 7.5” l x 10” w .......... $ 375
- Full Page (inside front cover, color) ............................ 7.5” l x 4.5” w .......... $ 300
- Full Page (back cover, color) ....................................... 7.5” I x 4.5” w .......... $ 300
- Full Page (interior) .................................................... 7.5” l x 4.5” w .......... $ 200
- Half Page .................................................................... 3.75” l x 4.5” w .......... $ 125
- One-Third Page ............................................................. 1.75” l x 4.5” w .......... $ 100

Company name as it should appear in print: ________________________________________________________________

Contact name:  _______________________________________________________________________________________

Street address:  _______________________________________________________________________________________

City: __________________________ State: _______ ZIP: ________________

Phone: __________________________ Email: ______________________________________________________________

*Sponsor, double truck, inside front cover and back cover ads print in color; all others in black and white.*
EXHIBITOR INFORMATION
An exhibit at the 2017 Governor’s Occupational Safety and Health Conference is an ideal way to market your products or services to Pennsylvania’s occupational safety and health representatives.

Over 1,100 safety professionals from the mid-Atlantic states attended this event last year including safety managers, business owners, safety committee members, consultants, union officials, educators and government officials.

- Exhibit registrations are due no later than September 29, 2017 in order to have your company information in the Program Book.
- Vendors will receive confirmation upon receipt of complete exhibit registration form and full payment.
- Booth assignments will be confirmed prior to the show.

Purchase of exhibit space includes:
- (1) 6’ table draped, 2 chairs, wastebasket, backdrop with vendor name sign (7 inches x 42 inches), and side rails; complimentary wifi access is provided
- Full conference registration for two representatives (additional reps require full registration).
- Meals, breaks and reception for two representatives as indicated on the agenda. Vendor lunches are served in the exhibit hall.
- Vendor name on www.pasafetyconference.com with hyperlink to company web address through January 31, 2018.
- 24-hour roaming security provided by the Hershey Lodge Security Staff.
- Electric and other services are available upon placing your order with Hershey Exposition Services. Additional fees apply.
- The exhibit hall is carpeted.

SET UP
Sunday, October 29: 2:00 p.m. - 8:00 p.m.
Monday, October 30: 6:00 a.m. - 7:30 a.m.

SHOW HOURS
Monday, October 30: 7:30 a.m. - 5:30 p.m.
5:30 p.m. - 7:30 p.m. Reception in Exhibit Hall
Tuesday, October 31: 7:30 a.m. - 1:30 p.m.

TEAR DOWN
Tuesday, October 31: 1:30 pm - 3:00 pm

Please provide a brief description of your business or product for the Exhibitor section of the Program Book (150 words or less).

TO REGISTER
Register online at www.pasafetyconference.com, or provide the information requested below. Provide your company name as you would like it to appear on the name sign (two-line limit).

PLEASE PRINT CLEARLY
Company Name__________________________________________________________
Company Website________________________________________________________
Contact Name___________________________________________________________
Address_______________________________________________________________
City, State, Zip___________________________________________________________
Work Phone_____________ Cell phone________________________
Fax__________________________ Email_______________________

Is this your first time exhibiting with GOSH? YES NO
Top 3 booth choices: A. ________ B. ________ C. ________

DO NOT PLACE MY BOOTH NEXT TO THESE COMPANIES:
1. _________________________________________________________________
2. _________________________________________________________________
3. _________________________________________________________________

REPRESENTATIVES (2 per exhibitor)
#1 Full Name___________________________________________________________
#1 Badge Nickname____________________________________________________
#2 Full Name___________________________________________________________
#2 Badge Nickname____________________________________________________

EXHIBITOR FEE
Payment received by GOSH
5/1/2017 to 8/31/2017: $2500
9/1/2017: $2900
8’ x 20’ $2400 $2800
8’ x 30’ $1800 $2100
8’ x 20’ $1250 $1450
8’ x 10’ $675 $775

This reservation form along with the Terms and Conditions is executed by the undersigned as an authorized representative of the above named company.

Signature:_______________________________Date:________
Print Name:______________________________

Mail your check, payable to the Governor’s Occupational Safety and Health Conference, and this completed form to: 908 N. 2nd Street | Harrisburg, PA 17102.

QUESTIONS? 717.441.6043 | lori@wannerassoc.com
Exhibitor Terms and Conditions

We hereby apply for exhibit space for our use at the 2017 Pennsylvania Governor’s Occupational Safety and Health (GOSH) Conference. The fee indicated on the registration form is required now to hold the space. GOSH will assign exhibit space in order of priority established by date of payment received. If our choices of exhibit space have already been assigned, GOSH will assign us the best available exhibit space. We understand that this contract, when signed by us and accepted by GOSH, is binding and requires that payment be made in full. We agree to comply with the exhibit regulations, instructions and conditions of the contract published below and with all conditions under which facilities at the Hotel are provided to GOSH.

1. CONTRACT FOR SPACE: By submitting a contract for exhibit space, the applicant releases GOSH from any and all liabilities to applicant, its agents, licensees, or employees that may arise or be asserted as a result of submission of a contract or of participation in this exhibit. GOSH determines the eligibility of any company or product for exhibit. Acceptance of a contract does not imply endorsement by GOSH of the applicant’s products or services, nor does rejection imply lack of merit for same. This contract for space (when endorsed by GOSH with notice of space assignment) constitutes a contract for the right to use the space. Rental for space is payable with this contract. No refund may be made for space that is not used or for space that is unused during part of the exhibit. Should space remain unoccupied at the opening of the exhibit, GOSH may rent or use it without obligation or refund.

2. ARRANGEMENTS OF EXHIBITS: The space provided will be shown on the floor plan insofar as possible, but GOSH reserves the right to make changes at any time in the location, size or display limits in the interest of the overall interest of the show. If preferred locations are taken, GOSH will help the Exhibitor pick one of the remaining spaces. Exhibits may not project beyond the space allotted in any dimension (width, depth, height) or interfere with traffic to exhibits of others. Safety laws require that exhibits be kept out of or from extending into aisles.

3. USE OF EXHIBIT SPACE: No Exhibitor may sublet, assign or apportion any part of the space allotted, or represent, advertise or distribute literature for the products or services of any other firm or individual except as approved in writing by GOSH. The purposes of the exhibit are to inform and educate business people regarding services and products of the Exhibitors.

4. RESTRICTIONS: GOSH reserves the right to restrict exhibits which, because of noise, method of operation, or any other reason, become objectionable or otherwise detract from or are out of keeping with the character of the Conference as a whole. It may forbid installation or request removal or discontinuance of any exhibit or promotion which, if continued, departs substantially from the design and description given at the time of approval. In the event of such restrictions or evictions, GOSH is not liable for any refund of rental or other expenses. Advertising, displays, demonstrations and conferences in the interest of business are not permitted except by firms that have rented space to exhibit and have cleared plans in advance.

5. CONDUCT: Exhibitors operating sound motion picture equipment, record players, loudspeakers or any other noise-creating devices shall do so only at a level which will not interfere with other exhibits, or GOSH may require discontinuance of their use. All demonstrations, interviews and other exhibit activities must be conducted so as not to infringe on the rights of other exhibitors or offend visitors to the exhibit. If the exhibit includes any variation of music it is the responsibility of the exhibiting company to ensure compliance with ASCAP/BMI laws. The exhibitor agrees not to sponsor group functions, such as tours, film showings, speeches or other activities in conflict with any other officially programmed conference event except as approved in writing by GOSH.

6. SOUVENIRS AND SAMPLES: Distribution of souvenirs and samples is permitted provided there is no interference with other exhibits. GOSH may withhold or withdraw permission to distribute souvenirs, advertising or any other material it considers objectionable.

7. FIRE REGULATIONS: Booth decorations and construction must conform to local fire regulations. Combustible or explosive materials and substances may not be used. Cloth and other flammable materials must be flame-proofed. Packing containers, excelsior, wrappings and similar materials must be removed from the exhibit area and not stored under tables or behind displays.

8. CARE OF PREMISES: No part of an exhibit sign or other material may be pasted, nailed or otherwise affixed to walls, doors, or other surfaces in a way that might mark or deface the premises or booth equipment and furnishings. Damage from failure to observe this notice is payable by Exhibitor.

9. EXHIBITOR RESPONSIBILITY AND INSURANCE: All property of the Exhibitor is understood to remain under its custody and control while in transit to or from, and while within, the Conference Hall, subject to the rules and regulations of the Conference. The Exhibitor is encouraged, but not required, to carry first-party insurance covering loss or damage to its property while being transported to or from, or while in use at, the Conference. However, the Exhibitor is required to maintain liability insurance during the period of the Conference against injury to any person or the property of others in an amount of at least $500,000 per occurrence, which insurance shall name as insureds the Exhibitor, GOSH and the Hotel.

10. MANAGEMENT LIABILITY: Neither GOSH, nor its agents or employees, shall be liable for any damage to the property of or loss of business to Exhibitor or any person using its allocated space, or for any loss by theft or other causes to or allocated space, or his or its employees, agents, servants, customers or guests, arising from any cause or matter whatsoever. The Exhibitor, on behalf of itself, its employees, agents, servants, or guests, releases and discharges GOSH, its officers, employees, agents and servants, from any liability whatsoever on account of any matter arising out of, incident to, or connected with the Exhibit, the participation of Exhibitor or the use or occupation of space therein by Exhibitor, its employees, agents, servants, customers or guests, or cancellation, postponement or transfer of the Exhibit to a different location. The Exhibitor assumes the entire responsibility and liability for losses, damages and claims arising out of Exhibitor’s activities on the Hotel premises and will indemnify, defend and hold harmless the Hotel, its owner and its management company, as well as their respective agents, servants and employees from any and all such losses, damages and claims.

11. INDEMNIFICATION: Exhibitor, on behalf of itself, its employees, agents, servants, customers and guests will protect, indemnify and save harmless GOSH from and against all claims, damage, expense, court costs and attorney fees arising out of or from any accident or other occurrence in connection with the use or occupation by Exhibitor of said space, causing injury to any person or property whatsoever, offended, caused or contributed to by any willful or negligent act of Exhibitor, its employees, agents or servants. Exhibitor, on behalf of itself, its employees, agents, servants, customers and guests, will at all times protect, indemnify and save harmless GOSH against and from any and all loss, cost, claim, liability, damage, expense, court costs and attorney fees arising out of or from any accident or other occurrence in connection with the use or occupation by Exhibitor of said space, causing injury to any person or property whatsoever, offended, caused or contributed to by any willful or negligent act of Exhibitor, its employees, agents or servants.

12. UNION LABOR: Exhibitors are required to observe all union contracts which may be in effect between GOSH, the official contractors, the Hotel and various labor organizations.

13. STORAGE OF PACKING CRATES AND BOXES: Exhibitors will not be permitted to store packing crates and boxes in their booths during the exhibit period. They can be stored only if properly marked and returned to the booth by service contractors. Crates not properly marked or identified may be destroyed. Because of the lack of storage facilities, it may be necessary to store crates outside the building. Every effort will be made to protect the crates from the elements but neither the management nor the contractors will assume any responsibility for damage to them. The removal and return of large crates that cannot be handled by hand trucks will be charged for at prevailing rates.

14. CANCELLATIONS: Cancellation prior to 7/28/2017 = 100% refund of monies paid to GOSH to date. Cancellation prior to 9/25/2017 = 50% refund of monies paid to GOSH to date. GOSH may use cancelled space as it sees fit without further obligation to the cancelling party.

15. DEFAULTS: If Exhibitor defaults in any of its obligations under this agreement, or violates any of the requirements or covenants of this agreement, GOSH may without notice terminate this agreement, and retain all monies received on account of rental as liquidated damages. GOSH may thereupon, with or without process of law, remove the said Exhibit, its employees, agents or servants, and all of its articles of merchandise and other personal property from the space contract and the Exhibit Hall.

16. INABILITY TO PERFORM: If GOSH should be prevented from conducting the Conference by any cause beyond its control, or if it cannot permit the Exhibitor to occupy this space due to circumstances beyond its control, GOSH will refund to the Exhibitor the amount of the rental fee paid, less a proportionate share of the Conference expenses, and GOSH shall have no further obligation or liability to the Exhibitor.

17. INTERPRETATION AND ENFORCEMENT: These regulations become a part of the contract between the Exhibitor and GOSH. GOSH has full power of interpretation and enforcement of these rules and may amend them at any time. All matters in question not covered by these regulations are subject to the decision of GOSH and all decisions so made shall be binding on all parties affected by them as by the original regulations. Exhibitors or their representatives who fail to observe these conditions of contract or who, in the opinion of GOSH, conduct themselves unethically, may be dismissed from the Conference without refund or other appeal.